



**COMPLEX CA CLARITY PORTLET DEVELOPMENT AT ALLIED
IRISH BANK, IRELAND**

XINIFY Client Case Study

Case Study Highlights

- AIB – largest Bank in Ireland.
- Existing user of CA Clarity Enterprise PPM Solution to manage over 2000 internal projects of which 300 are considered strategic.
- Development of complex Portlets as Dashboards for senior executive committee.



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About Allied Irish Bank

AIB (Allied Irish Bank) is the largest bank in Ireland, and the most profitable major bank in Europe. The bank services both commercial and retail clients across Ireland, the UK and parts of Europe, with some operations in the US. AIB manages over 2000 internal projects, of which over 300 are considered Strategic (over 750K Euros).

Why Xinify?

Xinify was asked by CA to participate at AIB due to the deep technical expertise that Xinify has in the construction of complex Portlets, and the ability to deliver solid business value from those Portlets. Since the Portlet requirement was a critical deliverable for the first phase of the implementation, and being a deliverable for the Senior Executive Committee, it was crucial that there be a high quality standard in the delivery.

Business Challenge

A key factor in project portfolio management is the alignment of projects to key performance objectives – the Balanced Scorecard. In that process, certain strategic objectives are identified as important to the overall performance of the Enterprise, and they are assigned relative weights.

Projects are evaluated for their alignment to those objectives, and based on that alignment; funding, staffing and related decisions are made relative to those projects. The problem arises that as projects are initiated at lower levels within an organization, the alignment criteria can become diluted and it becomes increasingly difficult to determine which projects should be authorized.

In addition, the weighting factors may be different within various business units. The need was to be able to see rollup projects and group of projects by strategic objective, and evaluate them for cost, performance, schedule adherence and other criteria. These need to be displayed on Portlets that could be adjusted to create what-if scenarios.

Business Solution

Xinify personnel evaluated the requirements stated by AIB and developed a series of seven custom Portlets that displayed the required information. Although AIB had been advised by CA that if Portlets that would logically satisfy the needs of AIB could be coded – and CA was not sure that such logic could be developed – the Portlets would display so slowly as to make them unfeasible for executive level usage. Nonetheless, Xinify personnel were able not only develop and code the necessary logic, but also optimize the performance to create display times of no more than 15 seconds, far exceeding the AIB requirement of 45 seconds.

Business Results

Xinify delivered the results on schedule and the Portlets have been in production since October of 2006. They are used by the Executive Committee on a monthly basis or more frequently to evaluate the performance of their strategic portfolio and make funding decisions on projects valued in the hundreds of millions of Euros.

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ABOUT XINIFY

Founded in 2003, Xinify Technologies was built on deep expertise in IT Management and Governance (ITMG). With more than 100 consultants, we help our customers gain the highest ROI from their IT investments. We have built our methodologies and processes on proven customer success with Fortune 500 and Fortune 1000 companies. Xinify is a Premier CA Clarity Alliance Partner and a BMC Remedy Consulting Partner. Xinify's headquarters is located in San Ramon, CA and has offices throughout North America in Atlanta, GA; Chicago, IL; Los Angeles, CA; New York, NY; Seattle, WA and in South America, Mexico; Europe, United Kingdom. For more information, visit www.xinify.com.

Xinify Partners

Computer Associates (CA)



BMC – Remedy



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- Liberty Mutual
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- Alfa Insurance
- Avis Rent A Car
- Wyndham Resorts
- Orbitz
- Royal Caribbean Cruise Lines
- Quest Diagnostics
- Ross/ Abbot Labs
- Nissan Motors
- Toyota Financial Services
- Allied Irish Bank
- Mercedes Benz
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- Bank of Scotland
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- CDW
- Perdue Farms
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